

15.002 Types of negotiated acquisition.

(a) *Sole source acquisitions.* When *contracting* in a sole source environment, the request for proposals (RFP) *should* be tailored to remove unnecessary information and requirements; *e.g.*, evaluation criteria and voluminous proposal preparation instructions.

(b) *Competitive acquisitions.* When *contracting* in a competitive environment, the procedures of this part are intended to minimize the complexity of the *solicitation*, the evaluation, and the source selection decision, while maintaining a process designed to foster an impartial and comprehensive evaluation of *offerors'* proposals, leading to selection of the proposal representing the *best value* to the Government (see [2.101](#)).

Parent topic: [Part 15 - Contracting by Negotiation](#)